

TABLE C7. Upland sheep gross margins in Wales, 2013/2014.

Flock Size	<400	>400	All flocks
Number of flocks	54	33	87
Average farm area - actual hectares	91	162	118
- effective hectares	82	154	109
Average size of farm business (ESU)	43	68	52
Flock size (numbers)	190	844	438
Lambs reared per ewe	1.28	1.35	1.33
Finished lambs sold per ewe	1.10	1.14	1.13
OUTPUT (£ per ewe)			
Lamb sales - store	3.85	3.40	3.52
- finished	82.97	90.12	88.20
Breeding ewe and ram sales	11.82	4.28	6.30
Other sheep sales	8.97	10.99	10.45
Wool sales	2.76	2.02	2.22
Miscellaneous output	0.11	0.01	0.03
Change in valuation	-1.40	0.83	0.23
Less purchases	13.47	17.08	16.11
Gross output	95.61	94.57	94.84
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	22.00	23.29	22.95
Home grown concentrates	1.30	0.52	0.73
Coarse fodder and tack	0.87	1.33	1.21
Veterinary and medicines	6.05	5.19	5.42
Sheep other livestock costs	10.58	7.98	8.68
Allocatable contracting	0.11	0.11	0.11
Total variable costs	40.91	38.42	39.10
Gross margin before forage costs	54.70	56.15	55.74
Forage variable costs per ewe	18.28	15.84	16.50
Gross margin including forage costs	36.42	40.31	39.24
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	10.17	8.56	8.99
Seeds	0.89	0.79	0.81
Sprays	0.24	0.31	0.29
Forage contracting	4.33	3.11	3.44
Grass keep	1.44	2.55	2.26
Other forage costs	1.21	0.52	0.71
Total forage variable costs to sheep	18.28	15.84	16.50
% of forage variable costs to sheep	36.51	62.97	46.55